



Media Release

## **Budget hotels in India to offer total safety with Dolphin RFID locks**

*Dolphin RFID is all set to revolutionize the Indian hospitality sector with a focus on budget hotels through its RFID enabled locks – Asteria, Vidala and Sleek*

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Dolphin RFID, an end-to-end RFID solution provider company, is all set to introduce three RFID enabled locks – Asteria, Vidala and Sleek. The objective of introducing these locks is to revolutionize the Indian Hospitality sector by providing latest technology RFID locks to the budget hotels category by ensuring best-in-class security, safety and energy management in the most cost-effective manner.

The budget hotel category in India offers more than 250,000 rooms which are spread over Tier -2 and Tier-3 cities as also pilgrimage and remote tourist attractions. With the existing manual locking systems, safety and security is a prime concern for guests who stay in such hotels.

Dolphin's Locks – Asteria (with an LED display), Vidala (with a split finish look) and Sleek (with its fully waterproof body for tough climatic conditions) are state-of-the-art and fully equipped to ensure highest level of security, thereby enhancing the appeal and demand for budget hotels.

All the locks come with options for elevator control, access control for back-of-the-house areas and energy management switches which permit only the specific room programme card to switch on the power. Equipped with inbuilt audit trail, the locks are suitable for both thin and thick doors. These locks come with manual override option where a computerized manual key can open the room in case of any emergency or a battery dead situation. The locks can be seamlessly integrate with almost all property management systems.

Commenting on this development, Commodore SK Sawhney, President and CEO, Dolphin RFID said, "The Dolphin locks are a result of extensive research and intense resolve to address the primary pain-points of safety and energy management for budget hotels at a reasonable pricing. With our twenty-two years' experience of being the sole distributors of Kaba locks in India for the branded luxury & business hotels, we realized that the cost of the state-of-the-art locks was way beyond the reach of the budget hotels. Our locks, while being cost effective, would address not only the safety aspect but also provide the right tool for owners to enrich their brands, plug revenue leakages and ensure security for their guests. By launching Dolphin RFID enabled locks, we will actively contribute towards our Prime Minister's Make in India vision and facilitate security & safety in the growing hospitality sector.



## **About Dolphin RFID**

Dolphin group of companies, with more than two decades of focused experience in RFID technologies and innovation, is at the core of Internet of Things (IoT) revolution. Dolphin RFID (Dolphin) is a privately owned company poised to become one of the world's leading end-to-end solution providers in the ever expanding field of RFID with its unique, innovative, cost effective and relevant solutions. Dolphin provides solutions for Asset , Personnel and Vehicle tracking across sectors covering Retail, Healthcare, IT and ITes, Hospitality, DOD , Government, Student Tracking, Maintenance Management and Power among others. Dolphin has amongst its existing customers some of the top companies figuring in the Fortune 500 companies in the world and is actively exploring fresh avenues.

Dolphin is headquartered in Mumbai, India, with its Development Centre in Pune and branches in New Delhi, Bangalore, Chennai and Hyderabad. Dolphin has existing channel partners covering all six continents.

For more information, visit <http://www.dolphinrfid.in/>

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